

Mussa B. Nkinda

106 shine drive Pelham Alabama 35124

Nkinda2010@gmail.com

PROFESSIONAL PROFILE

- Licensed Real estate agent 3+ years of residential and commercial sales experience
- Expert in planning and integrating new customer prospecting campaigns increasing agencies
- Adept contract negotiation, market research, client analysis

PROFESSIONAL EXPERIENCE

Real Estate Agent with Prime investment brokers-2016 to Present

- Prepare documents such as representation contracts, purchase agreements, closing statements, leases, and deeds
- Accompany buyers during visits to and inspections of property, advising them on the suitability and value of the homes they are visiting based on current market conditions
- Advise sellers on how to make homes more appealing to potential buyers increasing average selling prices by 16% from initial appraisals
- Evaluate mortgage options helping clients obtain financing at the best rates and terms

EDUCATION

Accounting Technician: Dar es salaam School of accounting 1993

Gadsden language institute: 2000

Residential and commercial Heating and Refrigeration Technician: Fortis Institute 2013

Currently Pursue Undergraduate Business/Accounting Degree UAB

ADDITIONAL SKILLS & CREDENTIALS

- Real Estate License: State of Alabama 2016
- Proficient in Microsoft Office, MLS database ,
- Proficient in 5 major languages, Spanish, French, English, Swahili and Sambia